

# 2022-23 IMPACT REPORT



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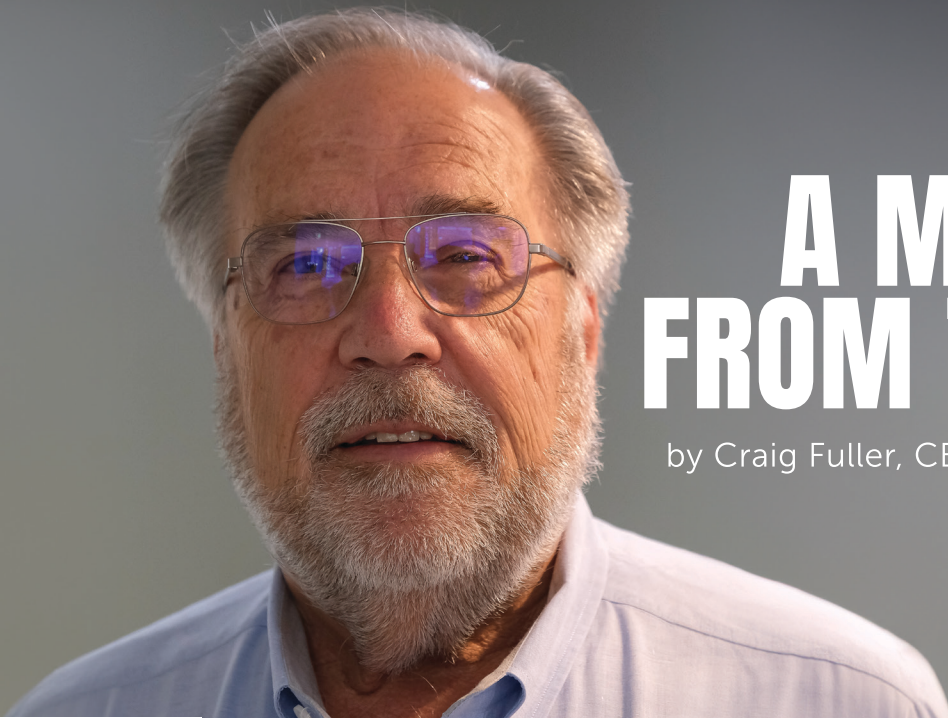
## HONORARY GOVERNOR

Fred Hocker

**Cover:** A group of high school students in the Talbot Mentors program check out the crab pots at *Waterman's Wharf*. Photo by Ben Hiller.



Shipyards Workday participants work together to drill bungs for *Mr. Dickie*. Photo by Eric Detweiler.



# A MESSAGE FROM THE BOARD

by Craig Fuller, CBMM Board of Governors Chair

**A** good many years ago, a friend who had assumed the leadership of a prominent nonprofit organization shared with me a fundamental truth. He said, "We will never produce really fine work without being able to recruit really fine people; and the only way to recruit and retain the best people is to make sure we have the necessary resources."

The unique opportunity I enjoy—working closely with the fine people at the Chesapeake Bay Maritime Museum and witnessing the outstanding work they do to create incredible experiences for people of all ages—often causes me to reflect on the extraordinarily important resources you, our donors, bring to ensure the success of CBMM's mission.

Above all, you fully deserve to celebrate the success of this past year and the remarkable achievements that Kristen Greenaway has highlighted in her message.

Speaking of our president and CEO, your support aids Kristen in building the strong leadership and support team that achieves the organization's vision and mission. For this, we are very grateful.

Of course, it would be easy in some ways to look at the many opportunities existing at this moment for families, for researchers, for everyone from schoolchildren to seniors and say that we feel what needs to be done has been done.

We could. But this is not now, nor has it ever been, the way of CBMM. There is a desire throughout the organization—from the Board of Governors, to the staff, to the all-important volunteers—that we can do more. And, doing more means strengthening our relationships with people throughout the Chesapeake region and sharing the many important initiatives to improve the future of the Chesapeake Bay by better understanding its past.

Thank you for being part of this important journey. Please join us as often as you can and **embrace the remarkable experiences created at CBMM!** ★

# Gifts to the Collection

Last year, CBMM added 18 artifact accessions, 13 groups of photographs, six manuscript collections, and six oral histories to its collection, mostly through donations from individuals, families, and businesses.

Highlights of these recent accessions include a 1781 watercolor of the Wye River by Matthias Bordley, a large collection of detailed Chesapeake Bay boat models by Dr. Edward R. Thieler III, a folk art sculpture by John Elburn Jr., a slot machine used dockside in the Chesapeake Beach area, an early 20th century photo scrapbook of a boat trip to Annapolis, a skiff used in the early days of oyster farming, "oyster receipt" ledgers from Phillips Packing Company, and a large collection of John Moll drawings. In addition, the *Freedom* figurehead, which has been on loan to CBMM since the 1960s, was formally donated by the United States Naval Academy Museum.

Interested in donating to CBMM's collection? Please visit [cbmm.org/libraryinfo](http://cbmm.org/libraryinfo) and note on the research request form that you would like to make an object donation, or email [collections@cbmm.org](mailto:collections@cbmm.org) with a description and image of the donation.

Thank you!



*Wye Island Maryland* by Matthias Bordley. Purchased with support from Ellen Plummer, Ellen and Richard Bodorff, Paula Johnson and Carol Johnson. Collection of the Chesapeake Bay Maritime Museum, 2022.





Support from Norman and Ellen  
Fleischauer, and C. John Sullivan.  
2002.0001.



Watercolor painting by John Moll.  
Gift of Donna and Richard J. Conway.  
Collection of the Chesapeake Bay  
Maritime Museum, 2022.0012.0010.



*Young Men at Greenbury Point Lighthouse*, circa 1920s.  
Gift of Maurice K. Heartfield. Collection of the  
Chesapeake Bay Maritime Museum, PH 1177.



Kathleen Poole working on planking  
on the skipjack *Virginia W*, 1981.  
Gift of Kathleen Poole. Collection  
of the Chesapeake Bay Maritime  
Museum, 1458.0005.

*CBMM's Hooper Strait Lighthouse*, 2000.  
Photograph by David Harp.  
Collection of the Chesapeake Bay  
Maritime Museum, 1451.0029.



# Gifts to the Collection

**CBMM is grateful to the following friends who donated a variety of items to the collection over the past year:**

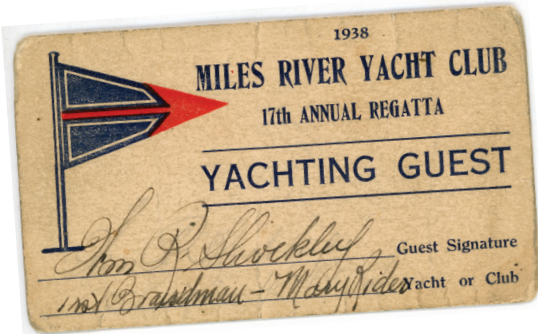
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- Glenn Therres
- Dr. Edward R. Thieler III
- Frank Townsend
- United States Department of the Interior
- United States Naval Academy Museum
- Steven Von Briesen
- Austin Walmsley
- Wooddell Publishing



Model of a Smith Island power crabbing skiff, 2010. Gift of maker Dr. Edward R. Thieler III. Collection of the Chesapeake Bay Maritime Museum, 2022.0004.0017.



Sculpture, *Watermen in Training*. Gift of maker John E. Elburn Jr. Collection of the Chesapeake Bay Maritime Museum, 2022.0009.0001.



Miles River Yacht Club guest pass, 1938. Gift of Phil and James Stephenson. Collection of the Chesapeake Bay Maritime Museum.



Slot machine used along Potomac River circa 1949–1968. Gift of Jim and Guy Manfuso in honor of John G. Manfuso Jr. Collection of the Chesapeake Bay Maritime Museum, 2022.0001.0001.



*Freedom* figurehead by John M. Cook, 1960. Gift of the United States Naval Academy Museum. Collection of the Chesapeake Bay Maritime Museum, 1966.37.2.

# STATEMENT OF FINANCIAL POSITION YEAR ENDED FEBRUARY 28, 2023

## ASSETS

Cash and Cash Equivalents	\$3,900,043
Accounts and Grants Receivable	1,111,436
Split-Interest Receivable	187,722
Contributions Receivable	1,745,807
Inventories at Lower of Cost or Fair Value	445,480
Prepaid Expenses	103,146
Planned Gifts Investments at Fair Value	9,625
Investments at Fair Value	19,669,131
Land, Buildings, and Equipment (Net of Depreciation)	12,659,200
<b>TOTAL ASSETS</b>	<b>\$39,831,590</b>

## LIABILITIES AND NET ASSETS

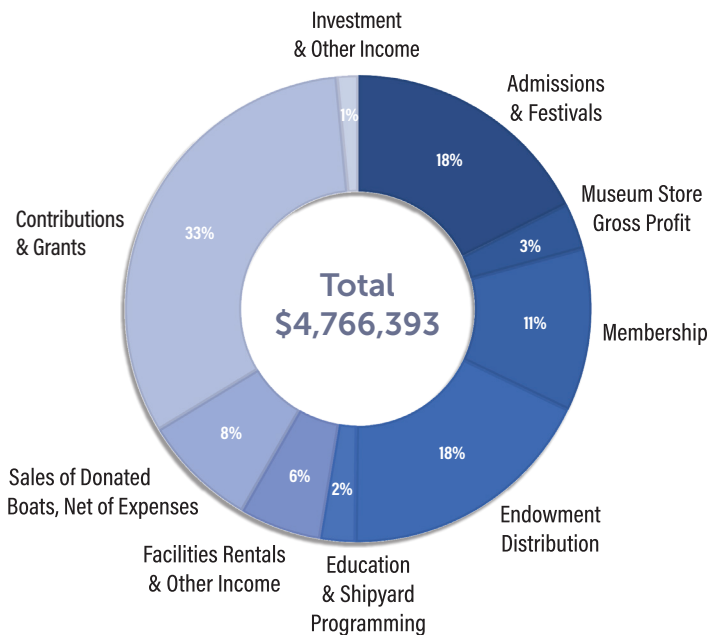
### LIABILITIES

Accounts Payable and Accrued Expenses	\$1,604,047
Deferred Income and Deposits	344,362
<b>TOTAL LIABILITIES</b>	<b>\$1,948,409</b>

### NET ASSETS

Without Donor Restriction, Undesignated	\$ 13,350,950
Without Donor Restriction, Board Designated Reserves	830,159
Without Donor Restriction, Board Designated for Endowment	3,358,465
With Donor Restriction	20,343,607
<b>TOTAL NET ASSETS</b>	<b>\$37,883,181</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$39,831,590</b>

## OPERATING INCOME



## OPERATING EXPENSES

Your donations at work





# STATEMENT OF ACTIVITIES YEAR ENDED FEBRUARY 28, 2023

REVENUES	WITHOUT DONOR RESTRICTION	WITH DONOR RESTRICTION	TOTAL 2022
Contributions	\$333,597	\$1,676,807	\$2,010,404
Membership	538,255		538,255
Grants	451,217		451,217
Special Events	279,079		279,079
Admissions	891,074		891,074
Grounds & Other Rentals	241,163		241,163
Education Programs	106,383		106,383
Change in Value of Split-Interest Agreements	(33,373)		(33,373)
Investment Income	(192,527)	(1,229,010)	(1,421,537)
Museum Store Gross Profit (Net of Cost of Goods Sold of \$213,136)	153,883		153,883
Sales of Donated Boats (Net of Expenses of \$-9,896)	382,552		382,552
Shipyards Project Income	564,961		564,961
Other Income	8,888		8,888
Net Assets Released from Restriction	6,285,832	(6,285,832)	-
<b>TOTAL REVENUE</b>	<b>\$10,010,984</b>	<b>(5,838,035)</b>	<b>\$4,172,949</b>

## REVENUES

Program Services	\$5,662,953		\$5,662,953
Administrative	1,130,185		1,130,185
Fundraising	478,796		478,796
<b>TOTAL EXPENSES</b>	<b>\$7,271,934</b>		<b>\$7,271,934</b>
<b>CHANGES IN NET ASSETS</b>	<b>\$2,739,050</b>	<b>\$ (5,838,035)</b>	<b>(3,098,985)</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>\$ 14,800,524</b>	<b>\$26,181,642</b>	<b>\$40,982,166</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$17,539,574</b>	<b>\$20,343,607</b>	<b>\$37,883,181</b>

## FUNCTIONAL EXPENDITURES, All Funds (%)

Fundraising Admin

Programming



Our goals are to maximize the percentage of your investment toward programs for the community, to minimize borrowings to protect our future, and to maximize the endowment to provide world-class programming for generations to come.

# Honor Roll of Donors

We extend our deepest gratitude to our donors for gifts received between March 1, 2022, and February 28, 2023. It is only through the generosity of our friends and supporters that CBMM can fulfill its mission and impact lives by igniting a spark of interest in and passion for the Chesapeake Bay and its cultural heritage. Gifts to The Annual Fund, Endowment, Comprehensive Campaign, Collection, Sponsorships, Pre-Boating Party and Boating Party, or otherwise restricted, are listed below. **Every gift** is greatly appreciated! Thank you!

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CBMM works hard to be as accurate as possible in compiling information for the Annual Impact Report. If there are any errors or missing information, please contact Liz LaCorte, Chief Advancement Officer, at 410-745-4956 or llacorte@cbmm.org.

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We express our deepest sympathy and sincere appreciation for the gifts made in memory of the loved ones indicated in bold:

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Photo by Sharon Thorpe



## LIST OF VOLUNTEERS

# CBMM Volunteers

Each day, CBMM's volunteer team helps to further our mission and make our campus a better place. Last year, 270 individuals contributed a total of 21,200 hours of service supporting all areas of the organization.

## Making an Impact

**2,100** hours supporting the Shipyard

**1,800** hours as crew on the historic floating fleet vessels

**1,600** hours welcoming 80,000+ guests to campus

**1,500** hours supporting annual festivals

**500** hours giving tours to students and adults

**300** hours supporting the Rising Tide after-school program

**300** hours supporting summer campers

**200** hours gardening to keep campus beautiful

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Sue Abrahams  
Brian Adelhart  
Pat Adelhardt  
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Marshall Patterson  
Mary Pellicano  
Taylor Penwell  
Jane Phelan  
John Pickering  
Ellen Plummer  
Norm Plummer  
Rick Pollard  
Matt Propper  
Mary Ann Ray  
Al Renzi  
Mary Rice  
Ally Rodgers  
Tom Rodgers  
Kurt Rodowsky  
Nancy Rodowsky  
William Ryall  
George Sass  
Camryn Schumacher  
Rob Schumacher  
Rich Scofield  
Robin Scofield  
Dave Seabury  
Rick Shearer  
Nick Simpson  
John Sloan  
Bob Stelmaszek  
Donna Stolarczyk  
Rose Straebel  
Jody Stumpf  
Angeline Sturgis  
Barrie Svenson  
Ann Sweeney  
Mike Sweeney  
Ed Thieler  
John Thomas  
Sharon Thorpe  
Ben Tilghman Jr.  
Paul Tolzman  
Mary Sue Traynelis  
Mike Twigg  
Tom Vail  
Bonnie Wager  
Austin Walmsley  
Chuck Wells  
Joe Wharton  
Pam White  
Allison Williams  
Taylor Williams  
Helen Womack  
Jim Wortman  
Mary Jane Wyant